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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.2 March 1991

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Brockport
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1990 and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1991 through March 8, 1991) and cumulatively (September 1, 1990, through March 8,, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ISSN 1048-7751

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	14	421	$27821	$28375	*	*	*	90	1618	$27610	$26603	$30500	$28000	$24000
BUSINESS ADMIN (INCL MGMT	3	47	27667	24948	*	*	*	12	431	26693	23096	*	*	*
DISTRIBUTION MANAGEMENT	+	5	+	28500				+	8	+	27613			
ECONOM & FINANCE (BANKING	3	87	25000	26679	*	*	*	21	464	26424	25002	30400	27000	22000
HOTEL/RESTAURANT MGMT.	+	9	+	20061				+	38	+	21097			
HUMAN RSRCS (incl LABOR R	+	8	+	25375				2	46	26500	24027	*	*	*
MANAGEMENT INFO SYSTEMS	3	17	32667	29077	*	*	*	11	164	29636	27781	*	*	*
MARKETING/MARK MGMT (RESR	2	69	20250	25528	*	*	*	16	456	20956	23540	*	*	*
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	+	9	+	22433				2	35	18450	21767	*	*	*
COMMUNICATIONS	+	23	+	21644				3	104	20667	21583	*	*	*
JOURNALISM	+	18	+	20510				1	59	16000	18833	*	*	*
TELECOMMUN/BROADCASTING	+	8	+	26250				+	17	+	23106			
EDUCATION														
ELEMENTARY EDUCATION	+	27	+	18665				6	191	20383	19937	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				1	25	17000	17139	*	*	*
PHYSICAL EDUCATION	+	1	+	16305				1	21	15000	19120	*	*	*
SPECIAL EDUCATION	+	2	+	23000				+	36	+	23017			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				+	9	+	19411			
TEXTILES & CLOTHING	+	13	+	20015				+	23	+	20978			
MERCHANDISING MANAGEMENT	+	3	+	21833				+	24	+	21388			
HUMANITIES														
FOREIGN LANGUAGES	1	5	17000	19484	*	*	*	1	15	17000	21434	*	*	*
LETTERS (incl English, Li	+	13	+	22346				+	52	+	21681			
VISUAL & PERFORMING ARTS	+	14	+	17767				2	42	24250	19738	*	*	*
HUMANITIES - OTHER	+	10	+	23248				2	32	23500	21856	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	9	+	19650				3	37	21500	21057	*	*	*
HISTORY	2	7	20000	18034	*	*	*	2	24	20000	20447	*	*	*
POLITICAL SCIENCE/GOVT	2	13	23350	21540	*	*	*	3	60	24233	21665	*	*	*
PSYCHOLOGY	+	20	+	19419				+	74	+	18802			
SOCIOLOGY	+	8	+	20150				1	38	18000	18943	*	*	*
SOCIAL SCIENCES-OTHER	+	12	+	19205				5	56	18320	19088	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	28110				3	74	31917	30318	*	*	*
AGRICULTURAL	+	1	+	25000				+	17	+	31471			
ARCHITECTURAL	+	1	+	29700				+	26	+	30727			
BIOENGINEERING & BIOMEDIC	+	1	+	30000				1	4	17000	26875	*	*	*
CHEMICAL	10	120	36563	37985	*	*	*	35	685	37815	36990	40400	37500	36600
CIVIL	6	50	29630	31054	*	*	*	10	390	31458	29798	*	*	*
COMPUTER	3	10	37800	34270	*	*	*	4	73	34100	32056	*	*	*
ELECTRICAL/ELECTRONIC	18	94	33033	33073	*	*	*	60	737	34188	32943	39200	34111	31000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	2	+	$29700			
INDUSTRIAL	1	14	$29000	$33673	*	*	*	9	164	$31154	32058	*	*	*
MECHANICAL	27	144	32524	34333	$34020	$33000	$30360	72	891	33306	33897	$35500	$33500	$31000
METALLURGICAL	+	9	+	33904				+	54	+	33803			
MINING (INCL GEOLOGICAL)	+	+	+	+				+	32	+	31018			
NUCLEAR	+	+	+	+				+	9	+	32895			
PETROLEUM	+	22	+	40664				+	123	+	38486			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	10	+	29770				+	97	+	27814			
INDUSTRIAL TECHNOLOGY	2	3	31250	31500	*	*	*	2	12	31250	26042	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	15	+	22263				+	43	+	21949			
ANIMAL SCIENCES	+	8	+	20805				+	23	+	21528			
PLANT SCIENCES	+	2	+	20000				+	6	+	21413			
NATURAL RESOURCES	+	1	+	28080				+	8	+	21095			
OTHER AGRICULTURAL SCIENC	1	5	24000	24338	*	*	*	1	23	24000	25440	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	47	31814	31146	*	*	*	29	395	33742	30153	38000	33800	30000
COMPUTER PROGRAMMING	+	+	+	+				+	15	+	29123			
INFORMATION SCIENCES & SY	+	22	+	30948				+	102	+	28800			
SYSTEMS ANALYSIS	+	2	+	23500				+	3	+	21867			
HEALTH SCIENCES														
ALLIED HEALTH	+	10	+	29696				+	59	+	27774			
HEALTH SCIENCES	+	1	+	24500				3	26	20333	20944	*	*	*
NURSING	+	3	+	25333				1	55	35100	27964	*	*	*
PHARMACY	+	21	+	40099				+	27	+	39633			
SCIENCES														
ACTUARIAL	+	2	+	22750				+	4	+	25225			
ARCHITECTURAL & ENVIRONME	+	1	+	25000				+	15	+	25927			
BIOLOGICAL	+	7	+	21902				3	30	21500	20410	*	*	*
CHEMISTRY	+	2	+	28840				2	37	28600	27625	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	3	+	23267				+	17	+	27691			
MATHEMATICS	2	8	26098	21746	*	*	*	9	61	29608	25595	*	*	*
PHYSICS	+	+	+	+				+	13	+	28176			
OTHER PHYSICAL & EARTH SC	+	2	+	18400				+	4	+	20637			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	107	1525						429	8559					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	14	371	$29036	$28512	*	*	*	81	1234	$27672	$27135	$30500	$28000	$24000
ACCOUNTING (PRIVATE)	2	55	20500	27180	*	*	*	18	396	25556	24744	*	*	*
COMMERCIAL BANKING (CNSMR	+	5	+	25600				1	28	31000	21850	*	*	*
COMMERCIAL BANKING (LENDG	+	10	+	24920				+	34	+	23065			
INVESTMT BANKING (CORP FN	+	+	+	+				+	13	+	25577			
INVESTMT BANKNG (M & A)	+	+	+	+				+	1	+	24000			
INVESTMT BANKG (REAL EST)	+	1	+	20000				1	4	23000	18875	*	*	*
INVESTMT BANKG (SALES & T	+	+	+	+				2	11	20500	23963	*	*	*
FINANCIAL/TREASURY ANALYS	2	30	26500	28731	*	*	*	7	167	26414	26242	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	+	+	+				+	16	+	21160			
UNDERWRITING	+	16	+	24000				+	71	+	23705			
INSURANCE - CLAIMS	+	6	+	19849				2	51	29500	22344	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	17145				+	14	+	19295			
MEDIA PLANNING	+	1	+	35000				+	5	+	25460			
REPORTING	+	+	+	+				1	13	16000	14975	*	*	*
PRODUCTION	1	7	39200	21377	*	*	*	5	35	23040	24503	*	*	*
PUBLIC RELATIONS	+	11	+	20603				+	30	+	19384			
WRITING / EDITING	+	7	+	21586				2	20	19450	19635	*	*	*
MARKETING														
ADVERTISING	+	5	+	18800				+	17	+	20135			
BRAND/PRODUCT MANAGEMENT	1	11	20000	19066	*	*	*	1	68	20000	23855	*	*	*
BUYER/MERCHANDISING	1	37	19500	21831	*	*	*	1	99	19500	22841	*	*	*
DISTRIBUTION	+	8	+	29558				+	30	+	26709			
MARKET RESEARCH	1	2	37500	27500	*	*	*	5	39	29960	25261	*	*	*
PURCHASING	+	3	+	29293				+	17	+	24787			
SALES	4	87	22000	25831	*	*	*	17	488	23802	24882	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	21000				+	19	+	19870			
FINANC,TAXA, MONETARY POL	+	4	+	20725				1	42	24667	22802	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	7	+	22056			
LAW ENFORCEMENT	+	6	+	21723				1	25	22500	22986	*	*	*
MILITARY	+	3	+	23667				+	26	+	23803			
NATIONAL SECURITY	+	3	+	16867				+	7	+	20229			
URBAN / REGIONAL PLANNING	+	4	+	17892				+	7	+	17261			
ENGINEERING														
BIOENGINEERING	+	+	+	+				4	4	24500	24500	*	*	*
DESIGN / CONSTRUCT	4	63	31205	32387	*	*	*	9	440	31652	30781	*	*	*
ENVIRONMENTAL/SANITATION	1	13	29120	31084	*	*	*	2	81	32810	30503	*	*	*
MANUFACTURING/INDUSTRIAL	12	69	32685	34221	*	*	*	21	480	32274	33740	34020	33000	30360
SYSTEMS / PROGRAMMING	2	14	31500	33901	*	*	*	4	109	33000	32129	*	*	*
POWER SYSTEMS	4	9	33460	30940	*	*	*	8	108	32356	32930	*	*	*
SOFTWARE DESIGN & DEVELOP	4	17	34925	33648	*	*	*	12	91	35578	32469	*	*	*
HARDWARE DESIGN & DEVELOP	4	27	33456	32988	*	*	*	5	94	33265	33354	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	7	32	$34402	$34059	*	*	*	14	173	$35181	$33937	*	*	*
TESTING	4	16	31250	31264	*	*	*	8	82	31271	30457	*	*	*
PROCESS ENGINEERING	6	101	37067	38696	*	*	*	23	553	38247	37480	$40400	$37500	$37000
PROJECT ENGINEERING	7	47	33914	36312	*	*	*	12	403	33584	34231	*	*	*
OTHER ENGINEERING	12	67	30850	33239	*	*	*	73	714	34211	32598	38500	34200	29000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22000				+	19	+	24503			
INDUSTRIAL HYGIENE	+	+	+	+				+	2	+	23916			
MEDICAL TECHNOLOGY	+	4	+	23925				3	28	20333	24349	*	*	*
NURSES / PERSONAL CARE	+	4	+	22120				1	51	35100	27158	*	*	*
OCCUPATIONAL THERAPY	+	5	+	28360				+	17	+	29035			
PHARMACIST	+	22	+	39483				+	28	+	39165			
PHYSICAL THERAPY	+	2	+	25545				+	4	+	19045			
RESPIRATORY THERAPY	+	2	+	36828				+	3	+	35885			
OTHER HEALTH RELATED	+	5	+	20876				+	53	+	24256			
SOCIAL SERVICES														
ADMINISTRATION	+	3	+	21240				5	15	21440	20661	*	*	*
COUNSELING	+	8	+	15363				2	41	15700	16686	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	1	+	15240			
SOCIAL WORK	+	6	+	20408				1	29	17000	16927	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	5	43	30340	30559	*	*	*	16	305	31480	28420	*	*	*
INFORMATION SYSTEMS	1	13	41000	31862	*	*	*	1	107	41000	29174	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	15	33000	30872	*	*	*	10	191	33202	29761	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	2	32000	30000	*	*	*	3	10	29333	30424	*	*	*
AGRICULTURE/NAT'L RESOURC	1	19	24000	21821	*	*	*	1	55	24000	21431	*	*	*
ARCHITECTURE	+	1	+	25000				+	7	+	25057			
CONSULTING	2	38	26000	29047	*	*	*	15	175	29313	28662	*	*	*
HUMAN RESRCS /INDUS RELS	1	6	17000	25033	*	*	*	4	50	20575	22429	*	*	*
MANAGEMENT TRAINEE	1	100	21700	22954	*	*	*	11	594	30991	22256	*	*	*
MATH/STATISTICIANS	1	3	20195	20747	*	*	*	1	16	20195	23501	*	*	*
PARALEGAL	+	+	+	+				2	5	21000	19000	*	*	*
RESEARCHERS NON-TECHNICAL	+	+	+	+				1	5	26000	24400	*	*	*
RESEARCHERS - TECHNICAL	+	+	+	+				2	16	26100	29153	*	*	*
TEACHING	+	48	+	19721				9	366	20089	20511	*	*	*
TOTALS	107	1525						429	8559					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	15	+	$37500				3	142	$30000	$31118	*	*	*
MBA--NON-TECH	1	38	$34000	36570	*	*	*	1	156	34000	33870	*	*	*
MBA--TECH	+	7	+	50757				1	20	21000	39435	*	*	*
MS-BUSINESS	+	6	+	50654				+	7	+	49132			
ECONOMICS & FINANCE (BANK	+	28	+	44118				1	34	27000	42209	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	35500				+	6	+	28817			
MANAGEMENT INFORMATION SY	+	+	+	+				+	7	+	33886			
MARKETING/MKTNG MGT (RESE	1	12	36000	45745	*	*	*	1	14	36000	45088	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	1	+	32800				+	6	+	27460			
JOURNALISM	+	1	+	21500				+	2	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	15	+	24187			
ELEMENTARY EDUCATION	+	+	+	+				+	26	+	24472			
PHYSICAL EDUCATION	+	+	+	+				+	4	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				+	9	+	23896			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	16650			
LETTERS	+	+	+	+				1	4	32500	23500	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	21163			
HUMANITIES - OTHER	+	2	+	35000				+	3	+	35000			
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	1	+	12600				+	9	+	23945			
SOCIOLOGY	+	1	+	28000				+	3	+	24267			
SOCIAL SCIENCES - OTHER	+	2	+	25500				+	13	+	30853			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	1	+	40000				+	8	+	35640			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	4	8	40560	40934	*	*	*	4	25	40560	39818	*	*	*

continued

ECPO REGIONAL Report No. 2 MARCH 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	+	10	+	$35110				1	60	$25500	$34900	*	*	*
COMPUTER	1	1	$35200	35200	*	*	*	1	2	35200	37400	*	*	*
ELECTRICAL/ELECTRONIC	5	21	42512	41129	*	*	*	8	86	38160	38078	*	*	*
INDUSTRIAL	+	+	+	+				4	18	37004	36437	*	*	*
MECHANICAL	3	10	36453	36704	*	*	*	6	82	36424	38000	*	*	*
METALLURGICAL	+	+	+	+				+	16	+	38014			
MINING & MINERAL	+	+	+	+				+	13	+	35085			
NUCLEAR	+	+	+	+				+	2	+	37800			
PETROLEUM	+	4	+	42300				+	22	+	43523			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	2	+	21091			
HEALTH SCIENCES	+	1	+	25000				+	4	+	26500			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	5	+	27239			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	1	+	28080			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				+	7	+	32486			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	2	+	45500				5	59	41700	36904	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	25	+	36393			
MATHEMATICS (INCL ACTUARI	+	1	+	35000				+	8	+	26900			
PHYSICS	+	+	+	+				+	3	+	27219			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	15	174						37	939					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	35	+	$51463				+	72	+	$44058			
MBA--TECH	+	8	+	54688				+	15	+	47100			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	33	$60000	53455	*	*	*	2	73	$46250	45901	*	*	*
MBA--TECH	+	27	+	57141				+	30	+	55584			
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	57315				1	69	36000	47032	*	*	*
MBA--TECH	+	14	+	54693				+	30	+	48400			
TOTALS	1	137						3	289					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	5	+	$54220			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$43000				+	5	+	37214			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	1	+	45739				+	2	+	36870			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	3	+	50000				+	5	+	50540			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	46027			
CHEMICAL	+	3	+	53820				+	12	+	52177			
CIVIL	+	+	+	+				+	5	+	41399			
COMPUTER	+	1	+	45000				+	2	+	52250			
ELECTRICAL/ELECTRONIC	+	1	+	36000				2	9	$60000	56133	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	1	+	54000			
MECHANICAL	+	1	+	36000				+	3	+	43468			
METALLURGICAL	+	3	+	47000				1	8	48000	45930	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	36000			
BIOLOGICAL	+	+	+	+				+	1	+	33550			
CHEMISTRY	1	3	$48000	49000	*	*	*	1	34	48000	49060	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	2	+	56000				+	7	+	50549			
MATHEMATICS	+	1	+	54400				+	6	+	38483			
PHYSICS	+	1	+	40000				+	2	+	40000			
POLYMER	+	1	+	53400				+	1	+	53400			
TOTALS	1	22						4	114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27920 78 42000/24000	20000 1							
BUSINESS ADMIN (INCL MGMT	27590 2							29250 4	
ECONOM & FINANCE (BANKING	26500 1			24333 3	24500 2				
MANAGEMENT INFO SYSTEMS								30000 1	
MARKETING/MARK MGMT (RESR		19000 1			24000 1	20400 5			
ADVERTISING		18450 2							
COMMUNICATIONS						22000 1			
VISUAL & PERFORMING ARTS						22000 1			
POLITICAL SCIENCE/GOVT								25500 2	
SOCIAL SCIENCES-OTHER								21000 1	
CHEMICAL								38300 1	37000 1
CIVIL								28080 2	29804 5
COMPUTER							23000 1		
ELECTRICAL/ELECTRONIC	31000 1					37467 3	39260 2	31667 3	31800 1
INDUSTRIAL	30000 1							32000 2	
MECHANICAL	31000 1							32000 2	34000 1
INDUSTRIAL TECHNOLOGY								29000 1	
COMPUTER SCIENCE	34700 1					42000 1	35396 5	30000 4	

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24000 1			27700 5					
BUSINESS ADMIN (INCL MGMT			21000 1			23000 1			
ECONOM & FINANCE (BANKING	30000 1		30000 1	29500 2					
HUMAN RSRCS (incl LABOR R									20000 1
MANAGEMENT INFO SYSTEMS				28000 3		27000 1			
MARKETING/MARK MGMT (RESR	21000 1			24000 1		19750 2			
COMMUNICATIONS									15000 1
JOURNALISM									16000 1
CRIMINAL JUSTICE					21500 3				
HISTORY						20000 1			
POLITICAL SCIENCE/GOVT									21700 1
COMPUTER SCIENCE	33000 1			35000 1					
MATHEMATICS				30000 2					

AVERAGE SALARY OFFERS MARCH 1991 ECPC REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				23500 1			24667 1		
ECONOM & FINANCE (BANKING			20000 1	27600 1					
MARKETING/MARK MGMT (RESR			20000 1						
ELEMENTARY EDUCATION					20383 6				
PRE-ELEMENTARY EDUCATION					17000 1				
PHYSICAL EDUCATION					15000 1				
FOREIGN LANGUAGES							17000 1		
VISUAL & PERFORMING ARTS					26500 1				
HUMANITIES - OTHER								17000 1	
HISTORY			20000 1						
AEROSPACE & AERONAUTICAL						26252 1			
BIOENGINEERING & BIOMEDIC									17000 1
CHEMICAL		37500 1							
CIVIL							35000 1		
ELECTRICAL/ELECTRONIC		39200 2		34126 6		28207 7			
INDUSTRIAL				32879 1		26252 2			
MECHANICAL		33000 1		33614 7		29917 3			
COMPUTER SCIENCE				35000 1		26040 1		30000 1	
HEALTH SCIENCES								20700 2	19600 1
NURSING								35100 1	
BIOLOGICAL		21750 2							
MATHEMATICS						20195 1			

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 13330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT				22000 1					24000 2
ECONOM & FINANCE (BANKING				28000 1	27000 1				
MANAGEMENT INFO SYSTEMS							31000 1		30000 1
SOCIOLOGY			18000 1						
SOCIAL SCIENCES-OTHER	21200 1		15700 2	18000 1					
AEROSPACE & AERONAUTICAL					34100 1				
CHEMICAL									36180 14
ELECTRICAL/ELECTRONIC					33110 4		34530 2		36100 3
INDUSTRIAL									33500 2
MECHANICAL					30807 9	33000 1	33377 11		35656 9
COMPUTER SCIENCE									30500 1
CHEMISTRY									28600 2

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING			18000	1			30500	1										
BUSINESS ADMIN (INCL MGMT	34140	1																
ECONOM & FINANCE (BANKING	28900	1	23000	2	23000	1	30400	1										
HUMAN RSRCS (incl LABOR R	33000	1																
MANAGEMENT INFO SYSTEMS	30000	1	30000	1	23000	1												
MARKETING/MARK MGMT (RESR					21000	1												
COMMUNICATIONS					25000	1												
AEROSPACE & AERONAUTICAL			35400	1														
CHEMICAL			38000	1			37500	1					37000	1	37500	1	40582	10
CIVIL																	37200	2
COMPUTER	35200	1	39100	2														
ELECTRICAL/ELECTRONIC	35630	4	34741	15			35400	1	33600	1			33720	1	35500	1	37800	2
INDUSTRIAL					34000	1												
MECHANICAL	33850	3	33302	14			34600	3	33600	1					33500	1	34128	4
INDUSTRIAL TECHNOLOGY			33500	1														
COMPUTER SCIENCE	35200	3	34713	8														
MATHEMATICS	31088	2	34700	3														

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						28000 1	
ECONOM & FINANCE (BANKING						28250 2	
MANAGEMENT INFO SYSTEMS			41000 1				
MARKETING/MARK MGMT (RESR			25000 1				19900 2
HUMANITIES - OTHER							30000 1
CHEMICAL		36850 2				37350 2	
ELECTRICAL/ELECTRONIC						34680 1	
MECHANICAL			37500 1				
OTHER AGRICULTURAL SCIENC							24000 1
COMPUTER SCIENCE							32000 1
BIOLOGICAL			21000 1				
MATHEMATICS	20000 1						

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27894 81 42000/24000	18975 4		24333 3	24333 3	20857 7		27375 8	
BACHELOR - TECHNICAL	31675 4					38600 4	34813 8	31097 15	31478 8

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25000 3		25500 2	27773 11	21500 3	21900 5			18175 4
BACHELOR - TECHNICAL	33000 1			31667 3					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20000 3	25550 2	20089 9		20834 2	17000 1	
BACHELOR - TECHNICAL		32067 6		33862 15		27480 15	35000 1	26625 4	18300 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	21200 1		16467 3	22667 3	27000 1		31000 1		26000 3
BACHELOR - TECHNICAL					31700 14	33000 1	33554 13		35175 31 39000/31200

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	31510 4	23500 4	23000 4	30450 2					
BACHELOR - TECHNICAL	34388 13	34539 45 40000/32240	34000 1	35340 5	33600 2		35360 2	35500 3	38463 18

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			33000 2			28167 3	
BACHELOR - TECHNICAL	20000 1	36850 2	29250 2			36460 3	

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27689 78 32000/24000	25850 10							
BUSINESS ADMIN (INCL MGMT	27590 2	22000 2							
ECONOM & FINANCE (BANKING	26500 1	26250 6	31000 1				23000 1	17000 1	27317 6
MARKETING/MARK MGMT (RESR								24000 1	21000 1

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ECONOM & FINANCE (BANKING			35000 1						
MARKETING/MARK MGMT (RESR			24000 1				19000 1		
ADVERTISING							20000 1		16900 1
COMMUNICATIONS							15000 1		22000 1
JOURNALISM						16000 1			
VISUAL & PERFORMING ARTS							22000 1		
COMPUTER							39200 1		

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									24667 1
BUSINESS ADMIN (INCL MGMT							29570 2		
ECONOM & FINANCE (BANKING							21500 2		
MANAGEMENT INFO SYSTEMS							26500 2		
MARKETING/MARK MGMT (RESR			19500 1		20000 2		21643 7		
COMMUNICATIONS							25000 1		
HUMANITIES - OTHER							30000 1		
HISTORY		20000 1					20000 1		
CHEMICAL					37500 2				
COMPUTER							23000 1		
INDUSTRIAL					34800 1				

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CRIMINAL JUSTICE		22500 1							
AEROSPACE & AERONAUTICAL							35400 1		
BIOENGINEERING & BIOMEDIC						17000 1			
CHEMICAL								36500 1	
CIVIL							30290 4	29120 1	
ELECTRICAL/ELECTRONIC									34140 2
INDUSTRIAL							26252 1		29566 2
MECHANICAL						37500 1	34020 3		32374 17
BIOLOGICAL						21750 2			

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	30000 1								
AEROSPACE & AERONAUTICAL					34100 1				26252 1
CHEMICAL					35806 4		38418 21 43000/37000		37431 7
CIVIL			32400 1		36700 1				31733 3
COMPUTER			37100 2						
ELECTRICAL/ELECTRONIC	36500 2	31968 6	37510 2	33740 3	34263 3	22067 1	35400 1	35125 4	34673 31 40000/31800
INDUSTRIAL									31500 2
MECHANICAL		33520 2	37510 1	32552 2	34740 3	32586 7	37500 1	33001 7	33352 22 36000/31700
INDUSTRIAL TECHNOLOGY	29000 1				33500 1				
COMPUTER SCIENCE			34567 3		38000 1			31500 1	34614 7
MATHEMATICS			34700 3						

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HEALTH SCIENCES			20333 3						
NURSING				35100 1					

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					42000 1				
BUSINESS ADMIN (INCL MGMT	22000 1								
ECONOM & FINANCE (BANKING	28000 1								
MANAGEMENT INFO SYSTEMS					28200 5	41000 1	30000 1		
HUMANITIES - OTHER		17000 1							
SOCIOLOGY	18000 1								
SOCIAL SCIENCES-OTHER	19600 2	14400 1		17000 1					
ELECTRICAL/ELECTRONIC							35000 1		
INDUSTRIAL					32200 1				
OTHER AGRICULTURAL SCIENC									24000 1
COMPUTER SCIENCE					33471 7		33378 8		
MATHEMATICS					27088 2			29333 3	

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		29000 3		23000 1					
ECONOM & FINANCE (BANKING				30000 1					
HUMAN RSRCS (incl LABOR R			26500 2						
MANAGEMENT INFO SYSTEMS		30000 1		31000 1					
MARKETING/MARK MGMT (RESR			12300 1	24000 1					
ELEMENTARY EDUCATION									20383 6
PRE-ELEMENTARY EDUCATION									17000 1
PHYSICAL EDUCATION									15000 1
FOREIGN LANGUAGES			17000 1						
VISUAL & PERFORMING ARTS									26500 1
CRIMINAL JUSTICE						21000 2			
POLITICAL SCIENCE/GOVT		25500 2		21700 1					
SOCIAL SCIENCES-OTHER		21000 1							
ELECTRICAL/ELECTRONIC		31000 2		34650 2					
INDUSTRIAL		32500 2							
MECHANICAL		31000 2		35475 4					
COMPUTER SCIENCE		30850 2							
BIOLOGICAL								21000 1	
CHEMISTRY							26000 1	31200 1	
MATHEMATICS					20195 1				

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27672 81 35000/24000	25556 18	31000 1				23000 1	20500 2	26414 7
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL			29500 2			16000 1	19000 4		19450 2
BACHELOR - TECHNICAL							39200 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		20000 1	19500 1		20000 2		23853 16		24667 1
BACHELOR - TECHNICAL					36600 3		23000 1		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		22500 1							
BACHELOR - TECHNICAL						24500 4	31852 9	32810 2	32274 21 34680/30360

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	34000 3	32356 8	35578 12	33265 5	35181 14	31271 8	38247 23 43000/37000	33584 12	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			20333 3	35100 1					

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	
BACHELOR - NON TECHNICAL	21440	5	15700	2			17000	1	30500	6	41000	1	30000	1				
BACHELOR - TECHNICAL									32068	10			33558	9	29333	3	24000	1

CURRICULUM	ARCHITECTURE		CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA		MATH/STATISTIC		PARALEGAL		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BACHELOR - NON TECHNICAL			27000	7	20575	4	25940	5			21000	2					20089	9
BACHELOR - TECHNICAL			31338	8			35200	6	20195	1			26000	1	26100	2		

AVERAGE SALARY OFFERS MARCH 1991 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH	21000 1								

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH					34000 1				
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							